



Barbara Leach
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Date: January 10, 2023
To: Dr. Laurie Borowicz
From: Barbara Leach
Re: Bid Recommendation for Simulators

On December 7th, 2022, a Request for Proposals (RFP) was circulated for the following instructional equipment to support the Health Sciences Division as follows:

1. High- fidelity pediatric simulator
2. Medium-fidelity adult simulator
3. Simulated patient monitor
4. Education & technical services

Interested companies were invited to submit (a) a statement concerning their company history and the qualifications, (b) references, (c) a separate offer of pricing statement.

The bid opening was held on Wednesday, December 21, 2022, at 10:00 a.m. Two companies submitted bids. The lower bidder, Laerdal Medical Corporation, had a bid of \$64,078.00 for a high-fidelity pediatric simulator, a medium-fidelity adult simulator, an all-in-one simulation monitor, educational orientation courses to the products, and an extended warranty. The company had excellent references and the bid was within the estimate of the project.

Approval of the Laerdal Medical Corporation bid is requested.



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